

# KEY FIGURES AT A GLANCE



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## TO OUR SHAREHOLDERS

### COMBINED MANAGEMENT REPORT

### CONSOLIDATED FINANCIAL STATEMENTS

### ADDITIONAL INFORMATION

Jungheinrich Group		2021	2020	Change %
Incoming orders	units	162,400	111,400	45.8
	€ million	4,868	3,777	28.9
Orders on hand 31/12	€ million	1,519	821	85.0
Revenue	€ million	4,240	3,809	11.3
thereof Germany	€ million	1,014	917	10.6
thereof abroad	€ million	3,226	2,892	11.5
Foreign ratio	%	76	76	-
Earnings before interest and income taxes (EBIT)	€ million	360	218	65.1
EBIT return on sales (EBIT ROS)	%	8.5	5.7	-
EBIT return on capital employed (ROCE) <sup>1</sup>	%	19.8	13.5	-
EBIT return on capital employed Intralogistics (ROCE new) <sup>2</sup>	%	20.2	10.8	-
Earnings before taxes (EBT)	€ million	349	200	74.5
EBT return on sales (EBT ROS)	%	8.2	5.3	-
Profit or loss	€ million	267	151	76.8
Capital expenditure <sup>3</sup>	€ million	71	75	-5.3
Research and development expenditure	€ million	102	89	14.6
Balance sheet total 31/12	€ million	5,769	5,411	6.6
Shareholders' equity 31/12	€ million	1,803	1,546	16.6
thereof subscribed capital	€ million	102	102	-
Employees 31/12	FTE <sup>4</sup>	19,103	18,103	5.5
thereof Germany	FTE <sup>4</sup>	7,995	7,577	5.5
thereof abroad	FTE <sup>4</sup>	11,108	10,526	5.5
Earnings per preferred share <sup>5</sup>	€	2.62	1.49	75.8
Dividend per share – ordinary share	€	0.66 <sup>6</sup>	0.41	61.0
– preferred share	€	0.68 <sup>6</sup>	0.43	58.1

1 EBIT as a percentage of interest-bearing capital employed (cut-off date).

2 EBIT of the "Intralogistics" segment as a percentage of average capital employed of the "Intralogistics" segment.

3 Property, plant and equipment and intangible assets without capitalised development expenditure and right-of-use assets.

4 FTE = full-time equivalents; part-time employees were taken into account according to their hours.

5 Based on share of earnings attributable to the shareholders of Jungheinrich AG.

6 Proposal.